# Iluka Resources

### Macquarie Conference

Tom O'Leary, Managing Director 4 May 2021

### OUR PURPOSE DELIVER SUSTAINABLE VALUE



Capel, Western Australia

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This document provides an indicative outlook for the lluka business in the 2021 financial year. The information is provided to assist sophisticated investors with the modelling of the company, but should not be relied upon as a predictor of future performance. The current outlook parameters supersede all previous key physical and financial parameters.

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#### **Non-IFRS Financial Information**

This document contains non-IFRS financial measures including cash production costs, non production costs, Mineral Sands EBITDA, Underlying Group EBITDA, EBIT, free cash flow, and net debt amongst others. Iluka management considers these to be key financial performance indicators of the business and they are defined and/or reconciled in Iluka's annual results materials and/or Annual report. Non-IFRS measures have not been subject to audit or review.

All figures are expressed in Australian dollars unless stated otherwise.

#### Mineral Resources and Ore Reserves Estimates

As an Australian company with securities listed on the Australian Securities Exchange (ASX), Iluka is subject to Australian disclosure requirements and standards, including the requirements of the Corporations Act and the ASX. Investors should note that it is a requirement of the ASX listing rules that the reporting of ore reserves and mineral resources in Australia comply with the 2012 edition of the Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (the "JORC Code") and that the Ore Reserve and Mineral Resource estimates underpinning the production targets in this presentation have been prepared by a Competent Person in accordance with the JORC Code 2012.

Information that relates to Mineral Resources estimates has been announced to ASX on 25 February 2021 in the 2020 Annual Report, 21 February 2019 in 2018 Annual Report, on 24 July 2019 in Eneabba Mineral Sands Recovery Project Updated Mineral Resource Estimate, and on 20 February 2017 in Updated Mineral Resource and Ore Reserve Statement, all available at <a href="https://www.iluka.com/investors-media/asx-disclosures">www.iluka.com/investors-media/asx-disclosures</a>. Iluka confirms that it is not aware of any new information or data that materially affects the information included in the original market announcement and that all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed. Iluka confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcements.

#### Production outlook

Production outlook and the basis thereof are noted within the relevant disclosure. The outlook included in this presentation is indicative only and should not be construed as guidance. The information is subject to changes in market and operating conditions; political risk; and any significant unplanned operational issues.

### **Disciplined Performance in 2020**

- Prioritised safety of people and communities
- Operational settings flexed to market conditions
- Measures implemented to maintain cashflow
- Preservation of margins

### Well Placed for 2021

- Net cash position and significant funding headroom
- Positive indicators in mineral sands markets
- Operations returned to full production
- Maturing project pipeline

### **Promising Future**

- Emerging position in rare earths
- Encouraging trial of new technology at Balranald
- Progressing processing solution for Wimmera
- Hydraulic mining trial scheduled for Sembehun



### Sustainable Development

### Key Pillars of Iluka's Sustainability Approach

Health and Safety

Our People

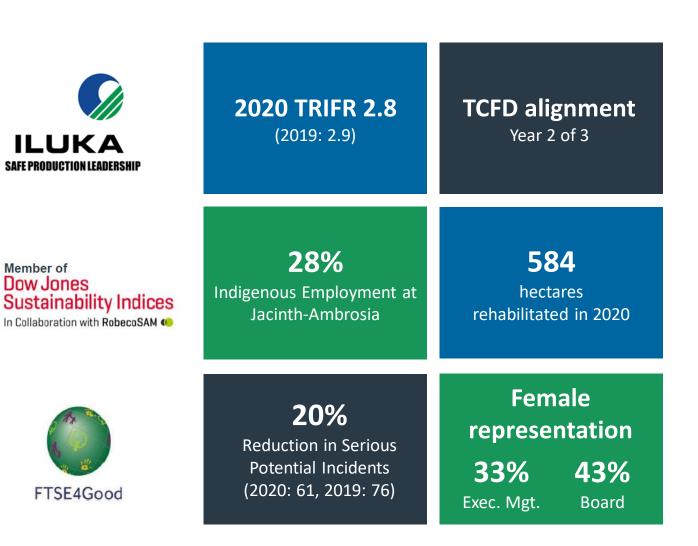
**Our Communities** 

Environmental Stewardship

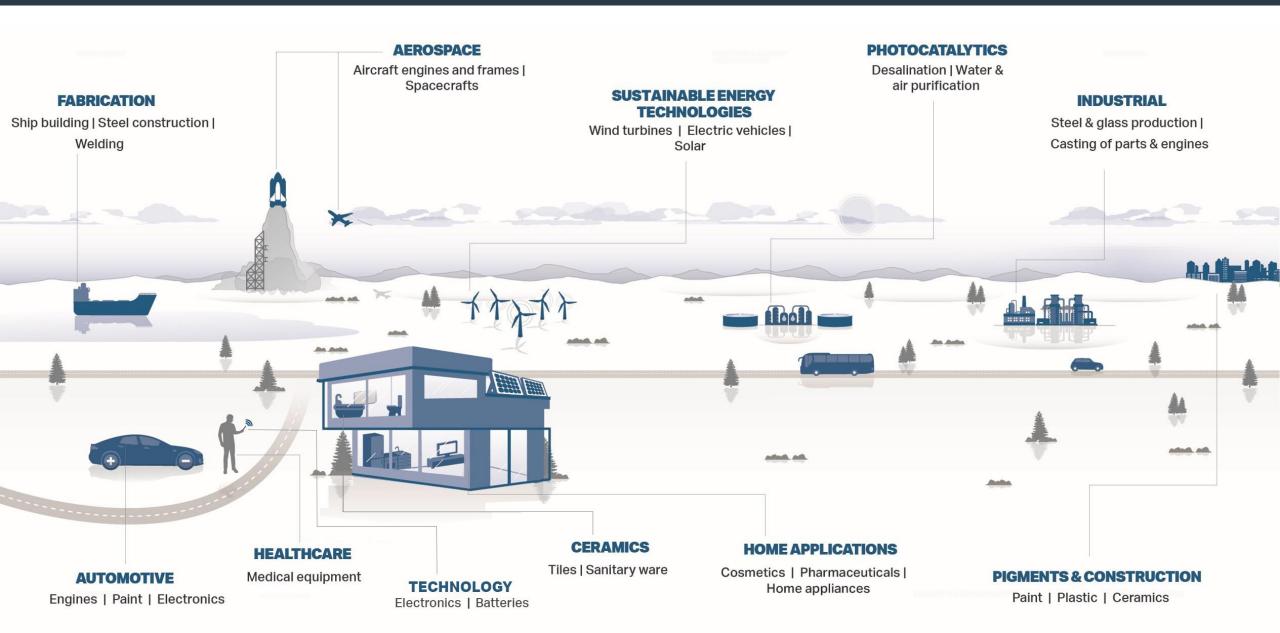
Governance and Integrity

Value Creation





## Mineral Sands and Rare Earths – Critical Minerals, Part of Everyday Life

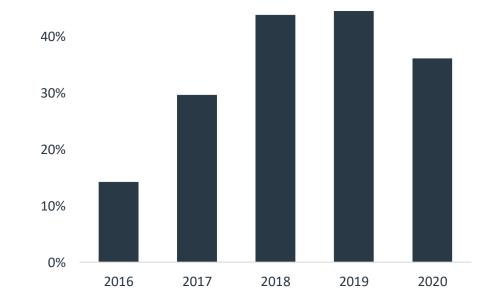


# **Disciplined Performance in 2020**



# Mineral sands business has consistently delivered solid margins

Mineral sands EBITDA margin (%) 50%



Net Cash As at 31 December 2020

## Zircon Market Update



Quick return of Chinese tile manufacturers shortly after Chinese New Year and recovery in other markets contributed to a strong start to 2021

- Iluka's Q1 zircon sales were strong in what is seasonally a weaker quarter
- Domestic tile demand solid in China with increased construction activity
- Growth in tile exports from Europe servicing increased demand in many end-markets fuelled by renovation activity and supply-side gaps created by Chinese trade restrictions
- Other end use markets remain robust

.







1. Source: TZMI Feb 2021

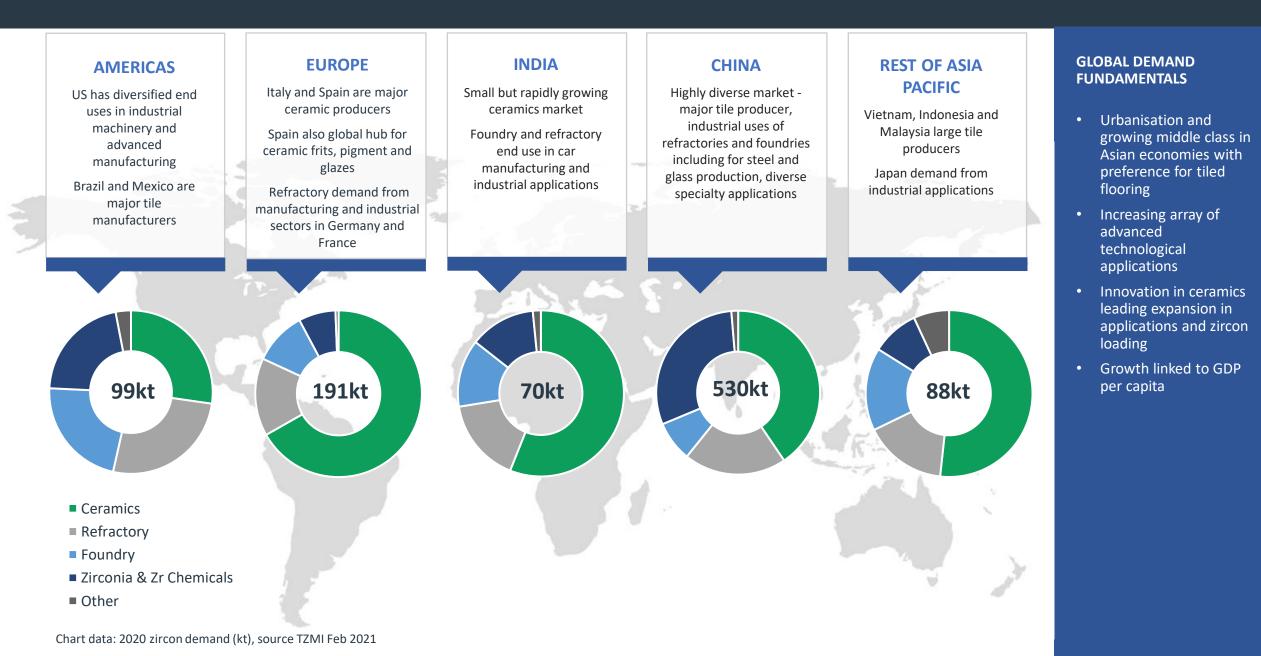
#### **Supply Fundamentals**

Limited new supply due to declining grade of existing major operations, few new projects with meaningful supply and technical and geopolitical challenges for new projects.

#### Zircon (premium and standard) net realised FOB price



## **Global Zircon Use**



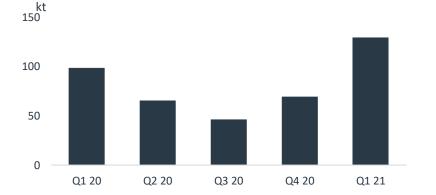
# High Grade Titanium Feedstock Market Update

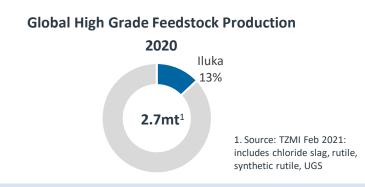


Titanium pigment accounts for around 90% of end use demand and, commencing H2 2020, this market has rebounded strongly

- DIY market has remained strong throughout H2 2020 and in early 2021; traditional peak northern hemisphere painting period still ahead Q2 to Q3
- Pigment producers have announced price increases
- Pigment plant utilisation rates have returned to prepandemic levels and inventory levels are below seasonal norms
- Iluka supplies natural rutile to the welding market where very strong demand is outstripping supply
- High grade feedstock supply is tight with limited new projects in the short to medium term

#### Iluka Quarterly High Grade Titanium Sales





#### 2021 High Grade Feedstock Contracts

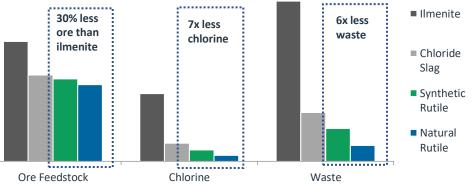
Iluka has 295kt of high grade feedstock subject to take or pay contracts in 2021.

Pricing varies between contracts and typically lags broader market movements by approximately six months.

#### **High Grade Feedstock Advantage**

High grade feedstock increase pigment plant utilisation rates and have natural advantage over lower grade feedstocks.

### Inputs required and waste produced per tonne of titanium pigment for various feedstocks



# **Operational Flexibility**

Iluka has a portfolio of operations weighted towards premium zircon and high-grade titanium products. Operational configuration is geared to: optimise production in response to market conditions; minimise costs and improve cash flow; and maintain flexibility in line with market conditions

### 2020 adjusted settings

- Narngulu plant reduced zircon production in line with market conditions
- Mine move from Ambrosia to Jacinth at lower unit cost, improving cash flow and delaying further capital spend
- Eneabba commenced production of monazite-zircon concentrate

### Flexibility in early 2021

Eneabba

- Synthetic rutile kiln idled for two months in early 2021 to reduce inventory levels
- Narngulu plant returned to full operations



Large chloride ilmenite rich mine, commissioned in 2019. Ilmenite feeds synthetic rutile kiln with material zircon and rutile production.



Jacinth-Ambrosia is one of the world's largest zircon mines, discovered and developed by Iluka and operating since 2009. Narngulu mineral separation plant processes Jacinth-Ambrosia and Cataby nonmagnetic products.



Processing and sale of monazite concentrate from a strategic stockpile. Operations began April 2020 and is now world's highest grade monazite operation. Feasibility study for fully integrated rare earths refinery underway.



World's largest rutile mine, operating since 1960s. Acquired by Iluka in 2016. Sembehun deposit provides potential future production option.

## **Rare Earths Diversification**

Iluka is developing an emerging position in rare earth elements, based on world class assets at Eneabba, Western Australia and Wimmera, Victoria

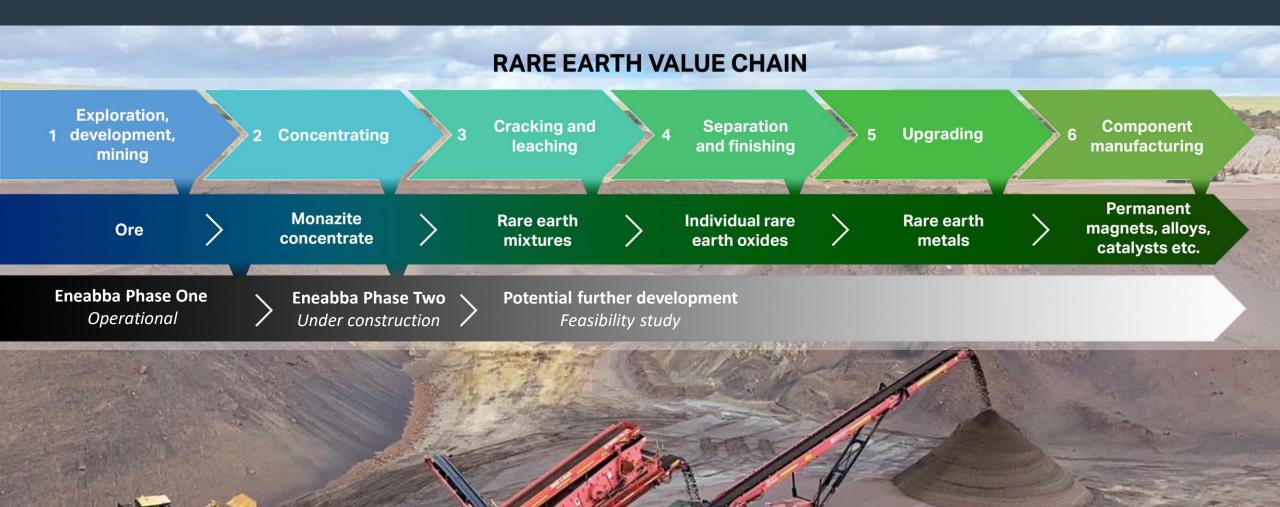
The company has a long history of mining, processing and value addition - rare earths are a logical diversification

### Highlights of Iluka's approach

- Phased development to reduce risk and gain market understanding
- Feasibility study for a fully integrated rare earths refinery underway
- Early engagement with range of external stakeholders



## **Rare Earths Diversification**





## **Eneabba Production and Financial Parameters**

	Phase 1 <sup>1</sup>	Phase 2 <sup>1</sup>
Сарех	<\$10 million	~\$35 million
Average annual production cash costs	~\$4 million	\$35-40 million
Payback period	~6 months	<1 year
Average annual production	~50ktpa 20% monazite-zircon concentrate	16-20ktpa 90% monazite concentrate 7-9ktpa zircon, ~20ktpa ilmenite, ~1ktpa HYTI90
First production	April 2020	H1 2022
Project life	2 years before transitioning to Phase 2 <sup>2</sup>	~10 years <sup>2</sup>
Pricing	Fixed price offtake contract for 50ktpa for 2 years Price received reflects contained monazite, less processing cost and margin for processor. Zircon component sold by Iluka	Under negotiation with customers

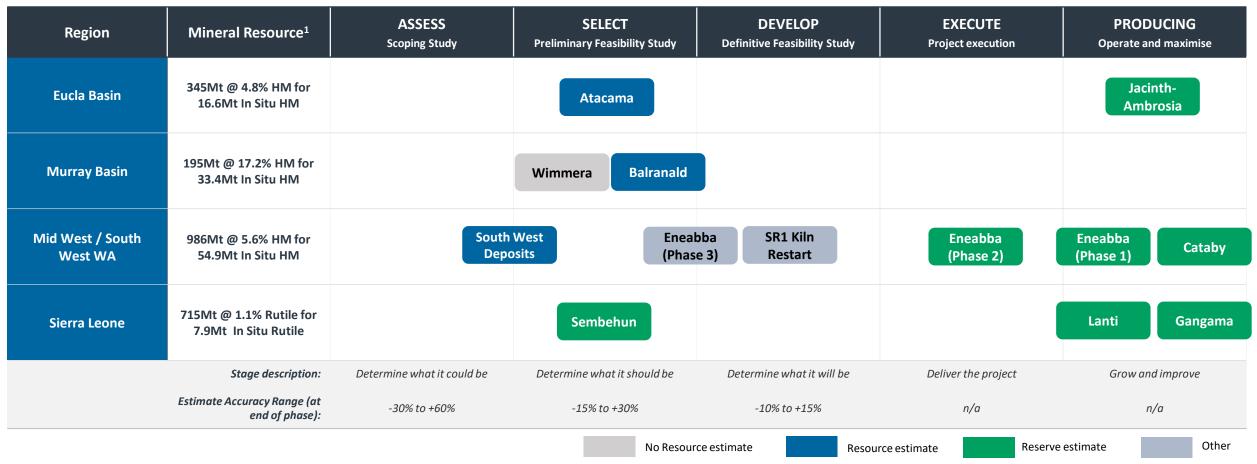
- 1. All values approximate. Production figures stated as estimated recovered mineral in the concentrate. Payback period based on externally sourced long term monazite price forecast and internal mineral sands prices
- 2. Based on Ore Reserve and production rates given. ASX release "Eneabba Mineral Sands Recovery Project Ore Reserve Estimate" 18 Feb 2020, available at <u>www.iluka.com</u> Iluka confirms that it is not aware of any new information or data that materially affects the information in the original market announcement and that all the material assumptions and technical parameters underpinning the Ore Reserve estimate have not materially changed.



# **Project Pipeline**

The company develops and progressively gates projects towards execution subject to:

- i. improving confidence and satisfaction with the risk-return attributes;
- ii. continued strategic alignment; and
- iii. sequencing to take advantage of economic and market outlook.



1. Refer to the 2020 Annual Report for additional information. The Mineral Resource (MR) information on this indicative growth pipeline summary is extracted from the company's previously published MR statements and are available at: <u>www.iluka.com.au</u>. Iluka confirms that it is not aware of any new information or data that materially affects the information included in the original market announcements and, in the case of estimates of Mineral Resources or Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed. Iluka confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcement. All Mineral Resource figures are estimates. This slide should be read in conjunction with disclaimers and compliance statement on slide 2.

### **Project Pipeline**

#### Eneabba, Western Australia

The Eneabba project involves the extraction, processing and sale of a strategic stockpile rich in monazite (a mineral containing rare earth elements) and zircon.

Eneabba Phase 1 delivered and operating. Phase 2 in execute and due for completion H1 2022. Feasibility study for fully integrated rare earths refinery underway – key elements to be completed in late 2021.

### Balranald, New South Wales

Balranald and Nepean are two rutilerich deposits. Owing to their depth, Iluka is progressing a novel, internally developed, underground mining and backfilling technology.

Third technology trial completed and confirmed effectiveness of the underground mining method. Work has commenced to scope the Definitive Feasibility Study (DFS).

### Wimmera, Victoria

Wimmera is a large-scale deposit with the potential to produce ceramicgrade zircon and rare earth products.

Project work is focussed on finding a processing solution to remove impurities from the zircon in the deposit. Iluka is sufficiently encouraged with results of its test work and is now refining its flow sheet to focus on value and efficiency.

If this technology proves successful it is likely applicable to other types of challenging zircon beyond Wimmera / Western Victoria (including, for example, in converting Iluka's stocks of chemical zircon to premium grade).

#### Sembehun, Sierra Leone

The Sembehun group of deposits are situated 20 to 30 kilometres northwest of the existing Sierra Rutile operations. Sembehun is one of the largest and highest quality known rutile deposits in the world.

A hydraulic mining trial is commencing in May. The results of this will help to determine the development pathway for the deposit.

### For more information contact

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