

Iluka Resources Limited



Getting the Balance Right
David Robb, Managing Director and CEO

TZMI Congress – Shanghai, China 17 November 2015

Disclaimer – Forward Looking Statements



Forward Looking Statements

This presentation contains certain statements which constitute "forward-looking statements". These statements include, without limitation, estimates of future production potential; estimates of future capital expenditure and cash costs; estimates of future product supply, demand and consumption; statements regarding future product prices; and statements regarding the expectation of future Mineral Resources and Ore Reserves.

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- changes in product pricing assumptions;
- major changes in mine plans and/or resources;
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Non-IFRS Financial Information

This presentation uses non-IFRS financial information including mineral sands EBITDA, mineral sands EBIT, Group EBITDA and Group EBIT which are used to measure both group and operational performance. A reconciliation of non-IFRS financial information to profit before tax is included in the supplementary slides. Non-IFRS measures have not been subject to audit or review.

Mineral Resources Estimates

The information in this presentation that relates to Mineral Resources estimates on the Tapira and Puttalam Projects has been previously announced to ASX (see relevant slides for details). Iluka confirms that it is not aware of any new information or data that materially affects the information included in the original market announcement and that all material assumptions and technical parameters underpinning the estimates in those announcements continue to apply and have not materially changed. Iluka confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcements.

Mineral Sands – Part of Everyday Life





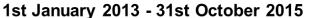
Have the Wheels Fallen Off?

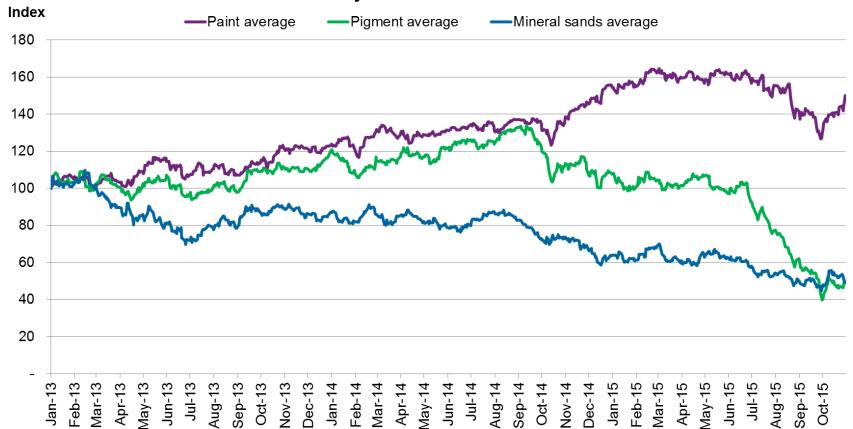




TiO₂ Industry Share Price Performance







- Paint average includes Akzo Nobel, PPG, Sherwin-Williams, RPM and Valspar
- Pigment average includes Huntsman, Tasnee, Tronox, Kronos, ISK, Henan Billions and Chemours from 22 June 2015
- Mineral sands average includes Iluka, Rio Tinto, Kenmare, Mineral Deposits, Base Resources and Sierra Rutile
- Calculated as a simple average of US\$ share prices

Industry Suffering "COBAL"



C <u>C</u>ash flow pressures

O <u>O</u>wnership uncertainties

B Balance sheet distress

A <u>A</u>sset quality concerns

L <u>L</u>eadership issues

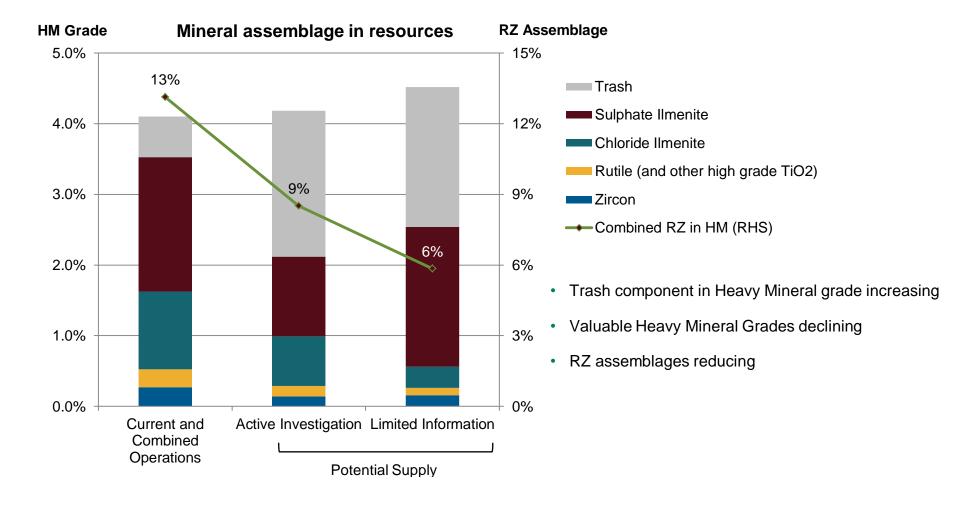
Industry Dynamics



VHM GRADE /	MEDIUM TO LONGER	MATURING ORE	HIGHER PRICES	RISE OF CHINA
ASSEMBLAGE	TERM SUPPLY	BODIES / FRESH	REQUIRED TO	- SULPHATE AND
DECLINE	CHALLENGE	CAPITAL REQUIRED	INCENTIVISE SUPPLY?	CHLORIDE PIGMENT
 Global decline in VHM increasing trash Global decline in assemblage lower R/Z higher sulphate ilmenite Zircon and rutile credits critical to project economics Technical challenges of new supply 	 Limited known high quality deposits Poorer resources, often in higher risk jurisdictions Supply issue in context of: usage intensity increase (e.g. pigment in China) urbanisation consumerism new applications 	 Major players operating within mature provinces Increasing capital required to sustain production levels Significant capital required for new supply to meet demand 	 Declining grades and assemblages challenging economics Operating costs increasing Jurisdictional challenges more pronounced 	 China's consumption of TiO₂ is expected to continue growing Production to date predominately sulphate China chloride pigment industry encouraged Requirement for imported feedstocks Higher grade feedstock imports/ilmenite for domestic upgrading

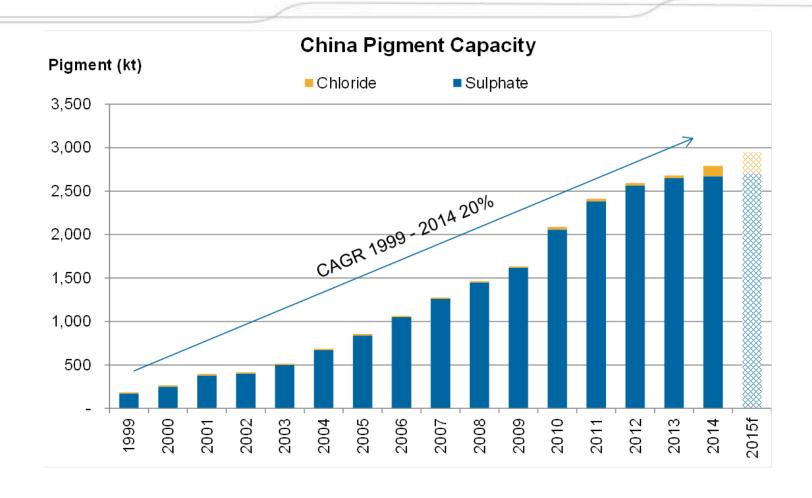
Global Grade and Assemblage Challenges





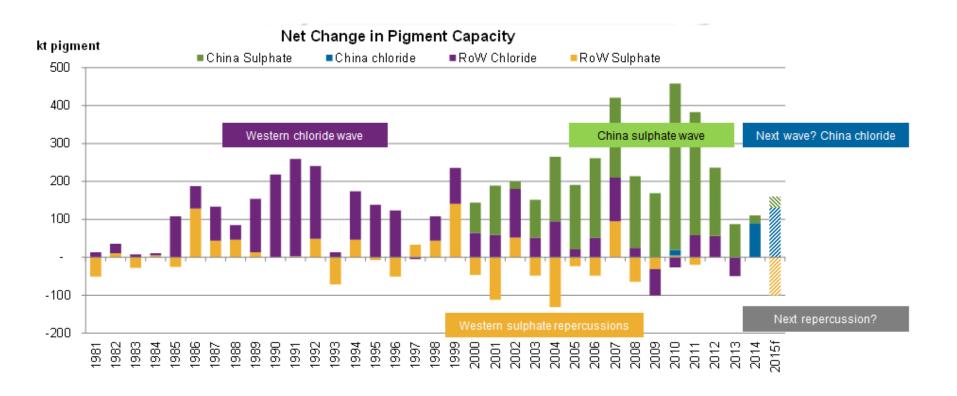
The Rise of China Pigment





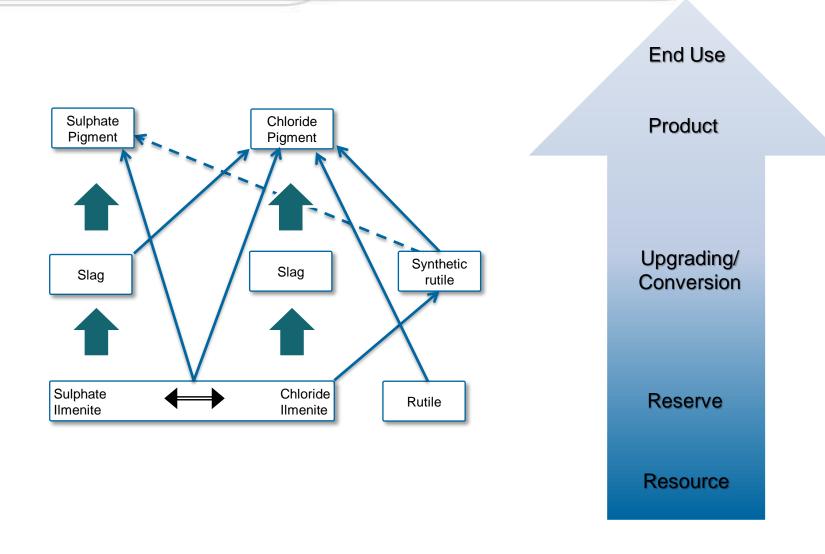
Industry Technology Waves





Pathways to Pigment





Success in Mineral Sands



- Success in mineral sands requires
 - balance sheet strength, industry-specific technical expertise
 - market knowledge, access and reach
- Self-sufficiency a competitive advantage/essential for success
- Industry examples of shareholder value destruction associated with
 - lack of detailed understanding of ore body characteristics
 - failure to achieve throughputs, recovery, consistent product quality
- Commitment at Iluka to enhancing the company's technical expertise
 - process since 2006
 - initially a focus on "master of mineral sands" capabilities, project management
 - building bench strength in geological, metallurgical and processing capabilities
 - aided by appointment of industry experts internationally
 - more recent focus on innovation, especially resource to reserve conversion
 - feeds directly into product development and enhanced offer to customers

Extensive Mine Development Experience



















Iluka's Approach



Objective: Create and deliver value for shareholders



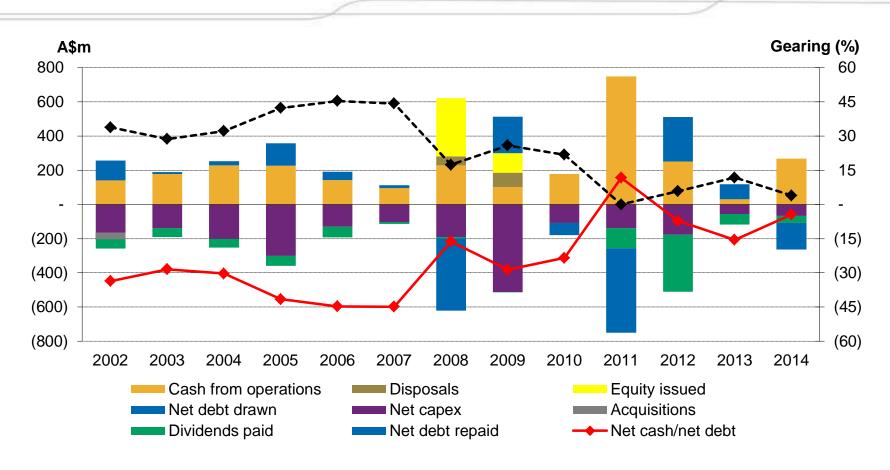
Three key aspects:

- flex asset operation in line with market demand
- preserve and advance growth opportunities
- · act counter cyclically where appropriate

Organisational capabilities and alignment critical

Sources and Uses of Cash

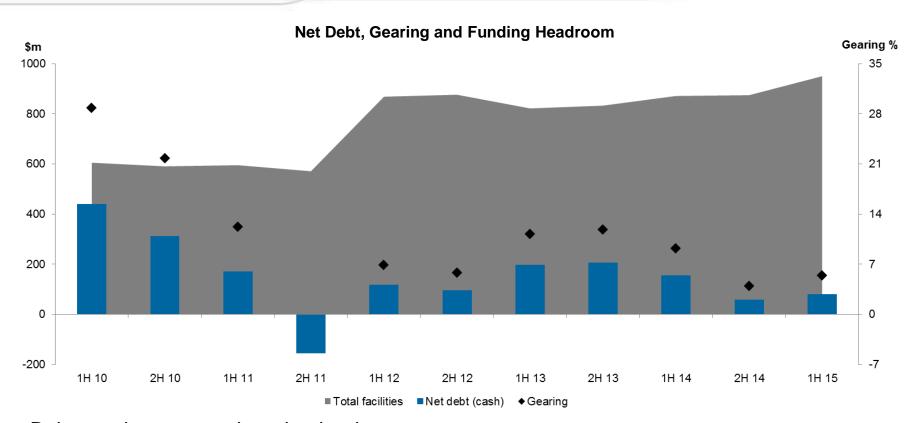




- Efficient capital management since 2007
- Debt reduced balance sheet strength restored
- Cash surplus to investing and balance sheet management returned to shareholders
 - 68 per cent of free cash flow returned since 2010 (\$635 million, \$1.52 per share)

Balance Sheet





Balance sheet strength maintained

- net debt (as at 30 June 2015) of \$80.2 million
- gearing (net debt/net debt + equity) 5.4 per cent
- undrawn facilities of \$784.9 million with total facilities of \$950.0 million
- \$100.0 million in facilities added in 1H 2015

Preserve / Advance Growth Opportunities



EXPLORATION







Australian and international

\$11m spend in 1H 2015

Tier 1 discovery focus

Kazakhstan presence

Brazil drilling

Non-MS: Fowler drilling

Cataby:

- DFS completed
- timing flexibility

Balranald:

- EIS
- DFS Stage 1 in progress

Sonoran:

- PFS completed

Sri Lanka:

- scoping stage

Zircon pricing framework

China Technical Centre

Product development

ASSR:

- production 1H 2016

Metalysis:

- feedstock customisation

Tapira:

- resource delineation
- technical route evaluation

Exploration



- Consistent, well funded exploration programme of ~\$20 million per annum
- Gated approach to exploration expenditure
- Exploration in Australia
 - testing new concepts in mature basins
- Increasing international focus
 - Sri Lanka, Kazakhstan, Brazil, US, Denmark
- Targeting 'adjacent' commodity opportunities also
- Capturing opportunities when others are 'cash strapped'



Consistent Investment in Exploration

Project Development Options



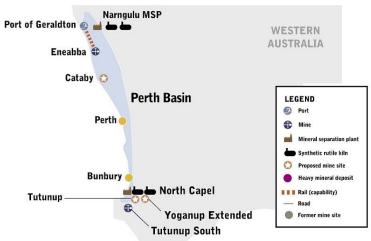
Balranald, New South Wales



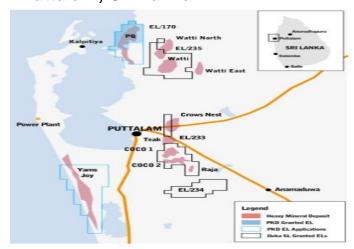
Eucla Basin Satellite Deposits, South Australia



Cataby, Western Australia



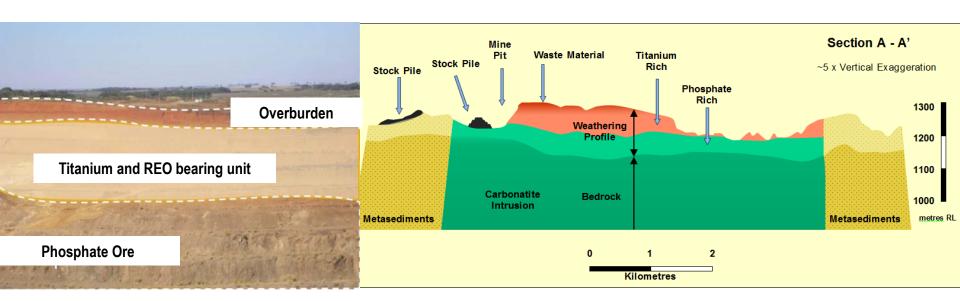
Puttalam, Sri Lanka



Tapira, Brazil



- Joint venture with Vale Fertilizantes and Vale S.A.¹
- Titanium and rare earth mineralisation in overburden of an existing phosphate mine
- Minerals include anatase, ilmenite, monazite, crandallite
- Phase 1 of Agreement 2015
 - geological, technical evaluations, market assessment and pilot plant design
 - subsequent phases potentially include pilot plant, PFS, DFS and commercialisation



¹ Refer Iluka ASX Release 4 June 2014 and associated disclosure details.

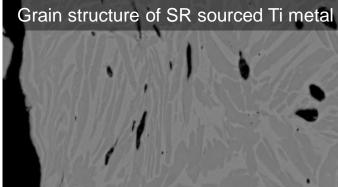
Metalysis, UK



- Iluka equity holding of 18.3%
 - right to increase up to 24.9% in event of IPO
- May revolutionise metal processing:
 - cost-effective and simple
 - transformational products
- Iluka shareholder value potential:
 - titanium feedstock customisation
 - increase demand for Iluka feedstocks
 - right of first offer over Ti production licences







Iluka Game Plan

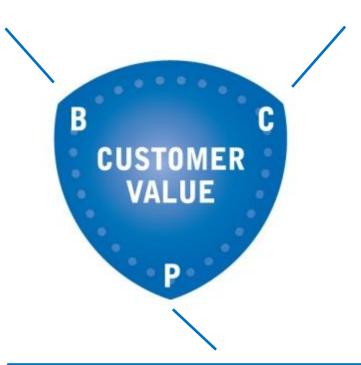




Iluka's Customer Proposition



Reliability of Supply
Product Range
Product Quality
Technical Support

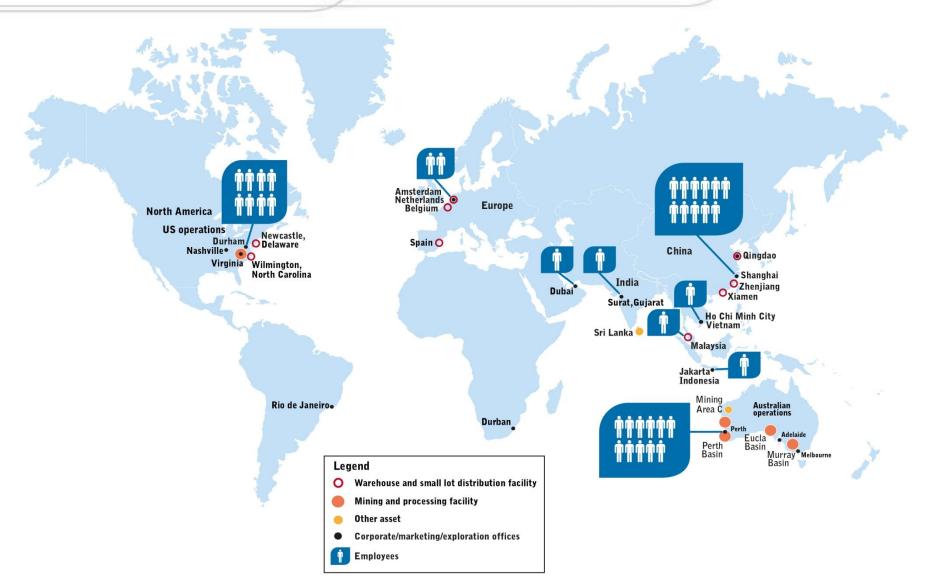


Efficient Operations
Efficient Delivery
Removed Intermediaries
Economies in Scale

Competitive
Increased Transparency
Based on Relative Economic Value
Grounded in Analysis

International Customer Support





Organised to Understand Customers



- Separate marketing, sales and analytics enables laser focus and deeper insight
- Embedded into the organisation experts who understand our customers industries
- Sales team speaks our customers language 10 nationalities and 17 languages

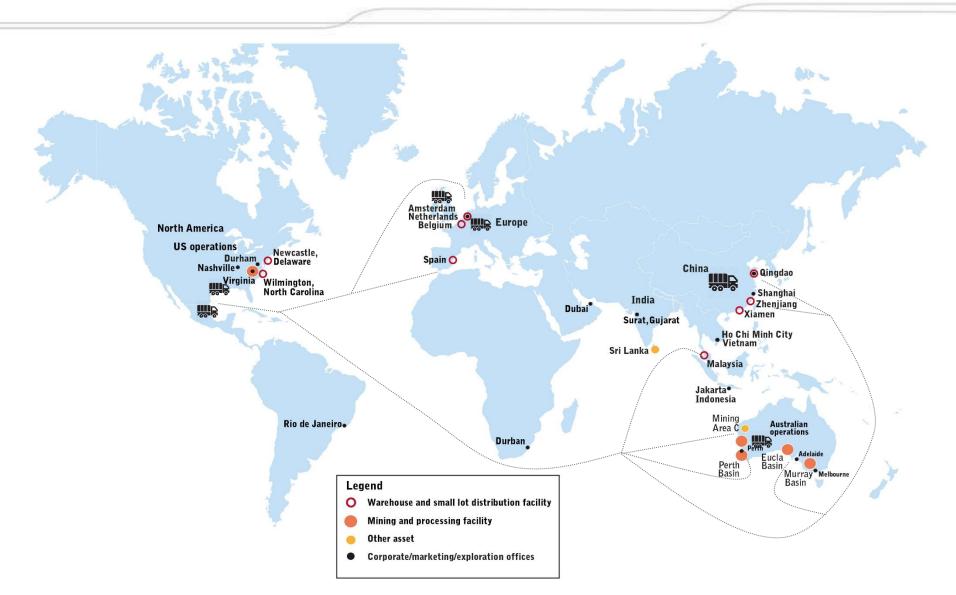






Hub and Spoke Distribution





Reliability in Product Offering



- All product shipped in last 12 months in conformance with specification
- Certified as complying with ISO 9001: 2008
- 8 new products launched in last 18 months



Product Development



COLLABORATION

- Collaborate with industry bodies and universities on industry-wide issues
- Engage with likeminded customers for partnering on a range of opportunities

INDUSTRY ANALYSIS

- Assess end sectors and emerging trends
- Position Iluka early to adapt to and benefit from new trends
- Example: Ceramic tile study in its fourth year

TECHNICAL SUPPORT

- Solution-focused support for customers around feedstocks and process issues
- Multi-layered engagement with customers - not just a commercial relationship
- Tailored development of new products



- Currently 10 development projects underway with partners
- Projects at various stages from early R&D to one entering commercialisation

Summary – Iluka Areas of Focus





Getting the Balance Right





Iluka Resources Limited



