

Iluka Resources Limited

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Disclaimer



Forward-looking Statements

This presentation contains information that is based on projected and/or estimated expectations, assumptions and outcomes.

These forward-looking statements are subject to a range of risk factors associated, but not exclusive, with potential changes in:

- exchange rate assumptions
- product pricing assumptions
- mine plans and/or resources
- equipment life or capability
- current or new technical challenges
- market conditions
- management decisions

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All currency referred to is Australian denominated unless otherwise indicated.

Non-IFRS Financial Information

This presentation uses non-IFRS financial information including mineral sands EBITDA, mineral sands EBIT, Group EBITDA and Group EBIT which are used to measure both group and operational performance. A reconciliation of non-IFRS financial information to profit before tax is included in the supplementary slides. Non-IFRS measures have not been subject to audit or review.

2011 – Key Features



- New Iluka = Group EBITDA ~\$1.0bn, NPAT and FCF > \$0.5bn, ROE > 40%
- Balance sheet = net cash
- Total shareholder return focus = 55 cents final dividend (fully franked)
- Excellent production performance within cash cost guidance
 - integrated and flexible production base
- Transformational marketing outcomes
 - step change in zircon and high-grade titanium dioxide prices
 - change passed through next layer in value chain
- Net increase in Ore Reserves and Mineral Resources
- Production enhancement options within portfolio evaluated
- Product and technical development advances
- Higher commitment of funds and resources to global exploration effort

Main Features of Full Year Results



Mineral Sands Sales Volumes	Ψ	Z/R/SR sales down 4.0%; zircon sales up 7.5%, rutile sales up 10.8% SR sales down 28.9%		
Mineral Sands Revenue	^	75.7% - higher prices, higher Z/R volumes partially offset by higher AUD (103.2 vs 92 cents)		
Unit Cash Production Costs	→	Flat at \$538/tonne (Z/R/SR)		
Revenue per Tonne	↑	83% to \$1,480 (Z/R/SR) – reflecting pricing outcomes		
Mining Area C EBIT	↑	\$88.1 million vs \$75.9 million		
Mineral Sands EBITDA	^	270.1% to \$925.9 million		
Mineral Sands EBITDA Margin	↑	60.3% vs 28.6%		
Group EBITDA	↑	221.0% to \$979.3 million		
Reported Earnings	↑	\$541.8 million NPAT vs \$36.1million		
Return on Capital	↑	54.9% vs 5.0%		
Return on Equity	↑	42.5% vs 3.2%		
Capital Expenditure	↑	\$142.5 million cash (2010 \$117.2 million)		
Free Cash Flow	↑	\$589.6 million vs \$60.7 million		
Cash Flow per Share (cents)	^	140.6 cents vs 14.5 cents		
Net Cash/Net Debt	Ψ	Net cash of \$156.7 million vs net debt of \$312.6 million		
Dividend	^	75 cents per share (73.3% franked – final dividend of 55 cents,100% franked)		

Iluka Dividend Payment

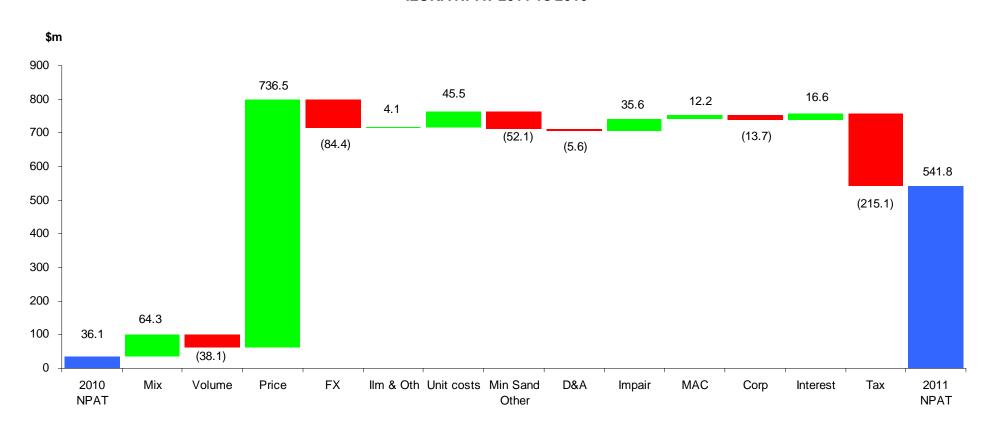


- 55 cents franked final dividend
- Represents:
 - \$230 million payment for final dividend
 - \$314 million for full year
- Full year dividend of 75 cents
 - 73.3% franked
 - full year payout ratio of 53% of free cash flow
- Plan to pay out at least 40% of free cash flow
 - assuming reasonably predictable business outlook
 - after mineral sands investment opportunities
 - where cash not better utilised for specific growth opportunities

Net Profit After Tax 2011 versus 2010

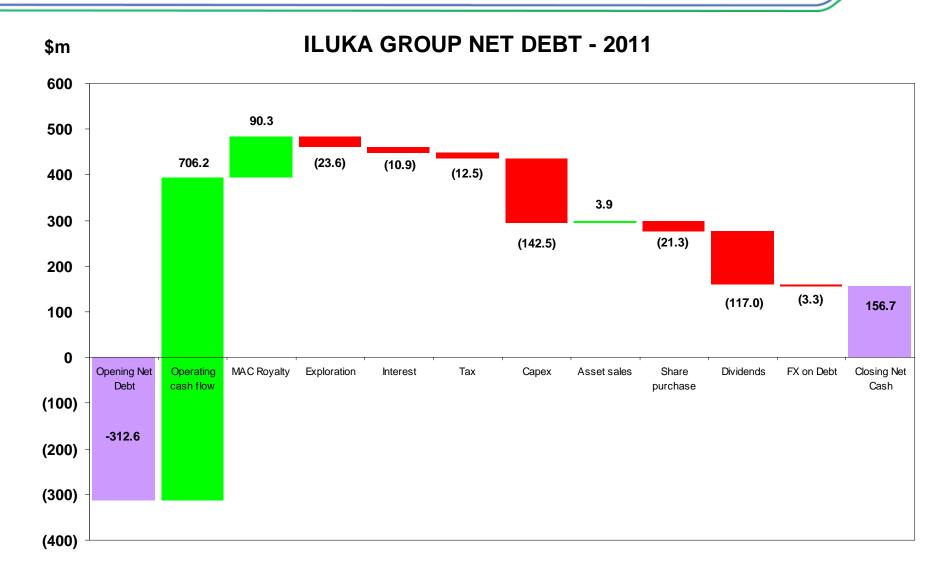


ILUKA NPAT 2011 vs 2010



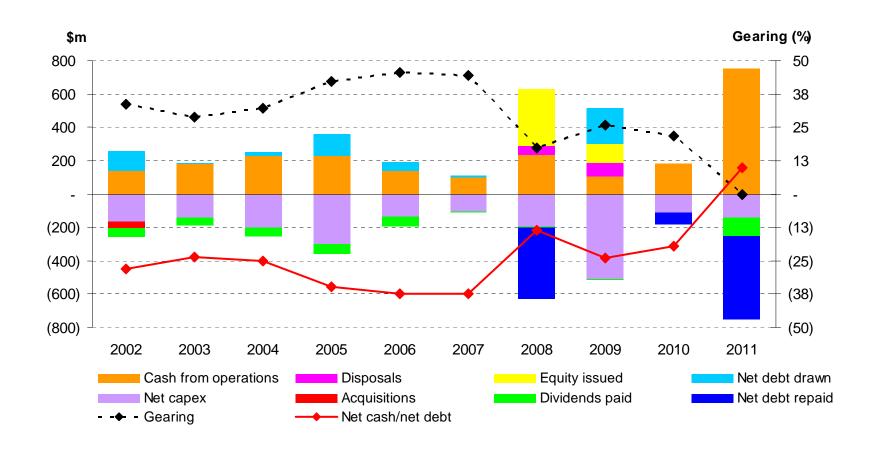
Net Debt to Net Cash Movement





Sources and Uses of Funds 2002 - 2011

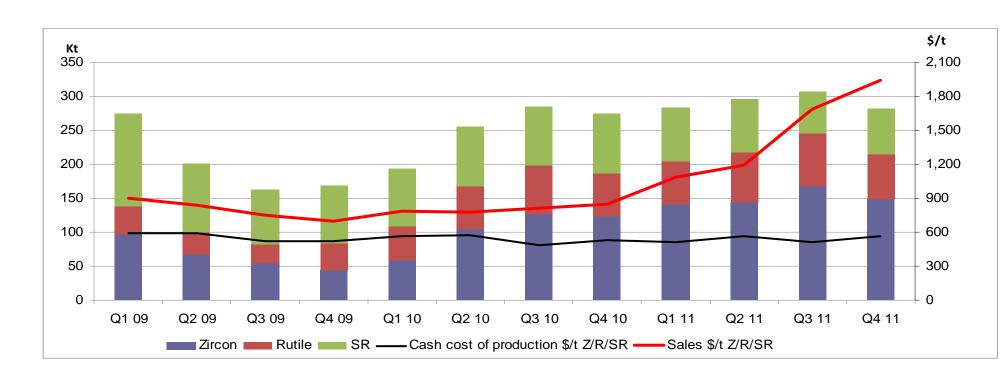




Z/R/SR Production

Physicals and Unit Cash Cost/Revenue per Tonne



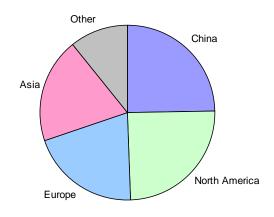


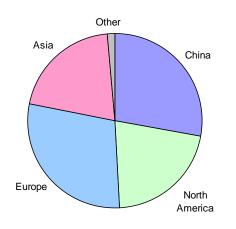
- Total costs (cash and non cash costs) in 2012 expected to be flat vs 2011; cash costs higher in 2012
- Zircon starting price in 2012 ~30% up on 2011 average
- High grade TiO2 starting prices in 2012 more than 2 times 2011 average

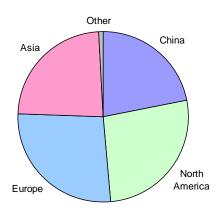
Balanced Geographic Revenue Mix



2010 2011 2012 (budget)





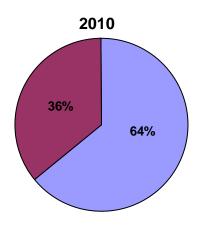


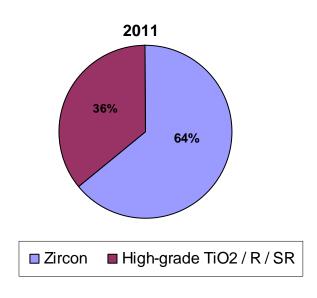
Regional %	2010	2011	2012 (budget)
China	25	28	22
North America	25	21	27
Europe	20	29	27
Asia	19	21	23
Other	11	1	1

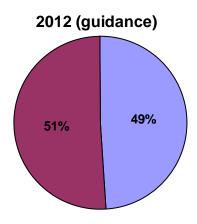
Balanced Product Revenue Mix



Zircon vs High Grade TiO2 Revenues







- Based on received 2010 and 2011 prices, 2012 sales guidance
- Assumes 2012 beginning prices for full year 2012
- Excludes revenue from ilmenite, by-products and Mining Area C

ZirconMarket Conditions



- Strong first nine-months of zircon sales, but lower Q4 demand due to
 - global economic conditions and low confidence levels
 - credit availability issues
 - Chinese government policies (impact in sentiment-driven market)
- Average zircon prices increased year-on-year from US\$880/tonne to US\$1850/tonne
 - end 2011 prices ~US\$2400/tonne
 - 1Q12 prices up ~US\$100/tonne
- Customers concerned about risk of profitability retraction
 - direct customers holding low to 'normal' inventory levels of zircon sand/opacifier
 - tile producers holding higher levels of inventory versus current demand
 - working capital and inventory challenges for downstream customers particularly
- Soft demand period anticipated in Q1 and potentially into Q2
 - clear view on overall 2012 zircon demand and phasing to take time to emerge
- Iluka confident about demand recovery as sentiment improves
 - planning to flex production in line with demand and to hold inventory as needed

High Grade Titanium Dioxide

Market Conditions

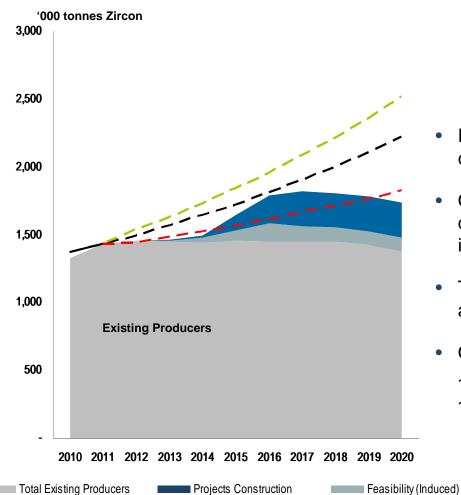


- Demand for high-grade titanium dioxide feedstocks robust in 2011
 - slight seasonal moderation in Q4 and lower China demand for imported pigment
 - some slowing in welding sector at year end
- Iluka contracted majority of 2012 high-grade titanium dioxide production
 - first half prices of ~US\$2400/tonne for rutile, ~US\$2050/tonne for synthetic rutile
- Publicly disclosed pigment producer profitability improved in 2011
 - evidence of sustained feedstock cost flow through to pigment prices
 - indications of price increases further downstream (e.g. paint manufacturers)
- New synthetic rutile 85 product being sold into chloride market
- Synthetic rutile kiln no. 3 re-activated
- Re-commissioning of synthetic rutile kiln No. 1 planned in Q4 2012

Zircon Supply/Demand



November 2011 Briefing



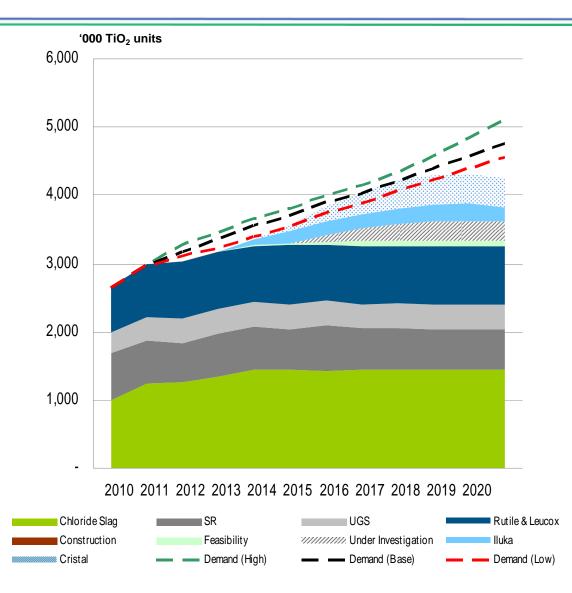
- Persistent supply shortage likely in base demand case
- Only under low case demand scenario (3% pa demand) would the market be in ~10% oversupply if all assumed projects are induced by 2014
- The foregoing assumes no enhanced production activities by Iluka - refer next section
- Of projects potentially "induced":
 - ~30% assessed as high technical risk
 - ~40% in countries rated with significant or high risk

Profile by IHS Global Insight

High Grade Titanium Dioxide Supply/Demand







- High grade feedstocks expected to remain in tight or short supply into the foreseeable future
- New high grade feedstock sources will in most instances require large capital outlays for upgrading facilities (smelters or SR facilities)
- Iluka has spare SR capacity (the supply chart assumes Iluka 4 kiln operation and inclusion of recent Cristal slag announcement)

Scenarios based on the following assumptions

Scenario	Chloride Pigment Production Forecast CAGR	Metals & Other Forecast CAGR
High (5.6% CAGR)	5.0% (Higher usage of Chloride Pigment in China)	8% (2000 – '10 CAGR: 9.5%)
Base (4.8% CAGR)	4.0% (TZMI Forecast)	8%
Low (4.3% CAGR)	3.5% (Based on GDP Growth)	8%

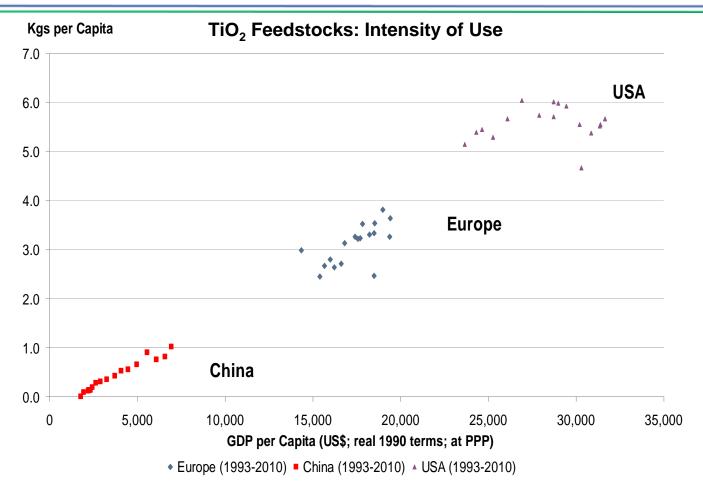
Mineral Sands Market Approach



- Favourable medium-term supply/demand characteristics for both zircon and high-grade TiO₂
- Few high-quality, capital-efficient, quick-response industry supply options
 - most projects in early feasibility phase rather than commitment stage
 - typically long lead times
 - technical risk in project execution, commissioning, ramp-up and product acceptability
- Favourable dynamics not immune to global macro-economic factors
 - economic growth, consumer spending, business confidence, credit availability
- Iluka will support direct customers by:
 - adjusting production and sales to maintain recent margin improvements
 - maintaining high product quality standards
 - awaiting global consumption of lower cost material supplied previously into industry
- Iluka will support downstream customers via demand-pull initiatives

Pigment Demand Intensity - Linked to GDP Growth



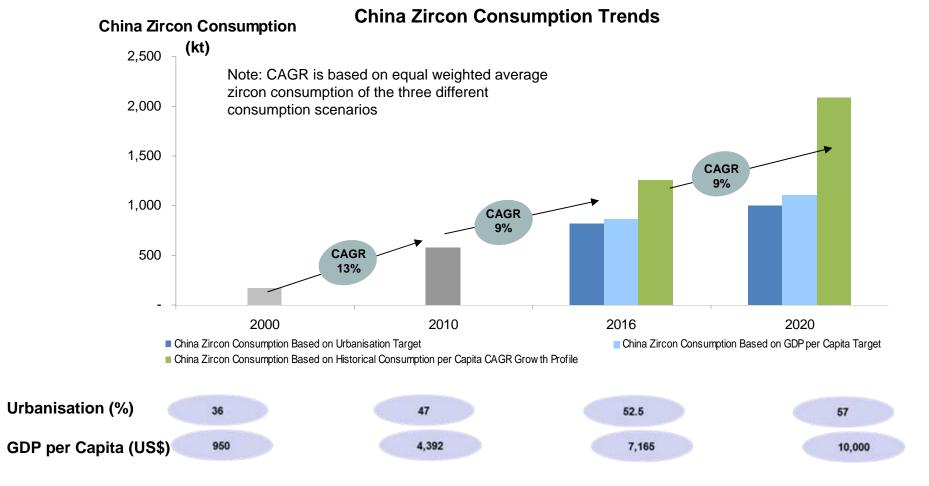


- Developing countries' intensity of pigment use (pigment per person) is expected to grow with rising living standards (GDP/capita)
- Developed countries show an intensity of pigment use ~1.5 4kg per person. This level of pigment use in China would be a significant increase from current levels – less than 1kg per person

Zircon Demand - Linked to GDP Growth and Urbanisation



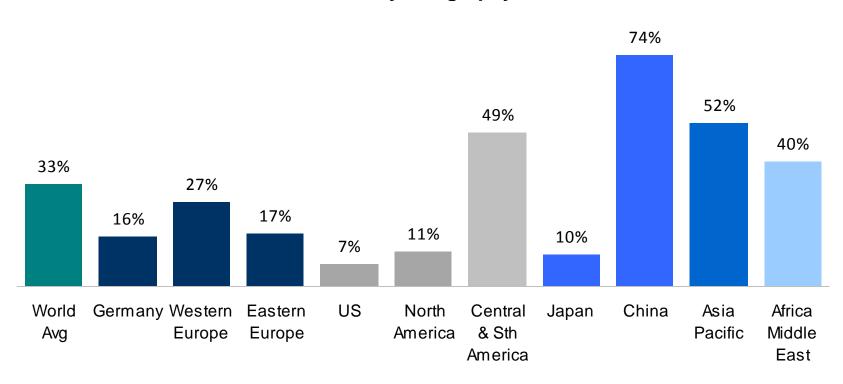
"The goal of the Chinese regulators is for China to become a moderately prosperous country by 2020. Its goal is to achieve a \$US10,000 per capita GDP by the year 2020...Urbanization rate will reach 51.5% by 2015" – China's 12th 5 Year Plan



Ceramic Floor Tile Share of Floor Coverings



% Usage of Ceramics as Flooring Type vs other Flooring Types by Geography



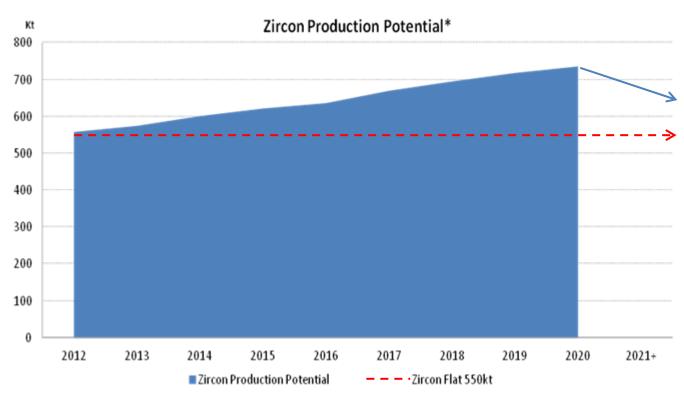
Enhanced Production Project



- Iluka's production enhancement options are extensive and, in aggregate, significant
 - 11 subject to detailed evaluation
- Production options subject to funding and internal evaluation
 - project management group resources increased
 - project management will plan and manage implementation of larger projects
 - operations management will implement other opportunities
 - several large projects have project teams in place and are well advanced
 - Balranald, Cataby
- Scoping studies for Eucla Basin deposits
 - Atacama, Typhoon, Tripitaka
 - project to investigate the expansion of WCP capacity for Eucla Basin
- Aurelian Springs project, near Virginia operations, moving to PFS study stage
 - chloride ilmenite project
 - potential economic life of ~10 years

Zircon Production Scenarios





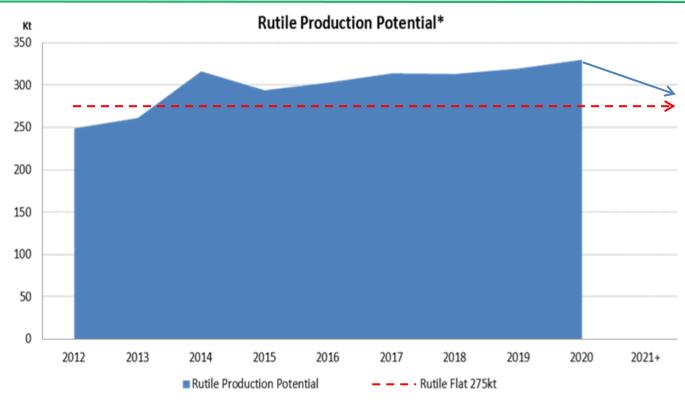
- Potential to increase production in response to demand growth, or
- Potential to extend current production levels significantly
- No account of enhancements due to utilisation of starting-period inventories, exploration success or technological improvements and breakthroughs, mineral resources or ore reserves acquisition

Subject to caveats and disclaimers detailed on slide 2 and in November 2011 Mineral Sands presentation

^{*} Production potential is predominantly based on a combination of Proved and Probable Ore Reserves and Measured and Indicated Mineral Resources that have been subjected to project studies (Enhanced Production Project) using Iluka's long-term cost and pricing estimates and an assessment of risk, including access, approval and development timing. A very small portion of the production potential is based on Inferred Mineral Resources totalling approximately zero to four percent of the production potential.

Rutile Production Scenarios





- Potential to increase production in response to demand growth, or
- Potential to extend current production levels significantly
- No account of enhancements due to utilisation of starting period inventories, exploration success or technological improvements and breakthroughs, mineral resources or ore reserves acquisition

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Volume Growth and Margin Expansion

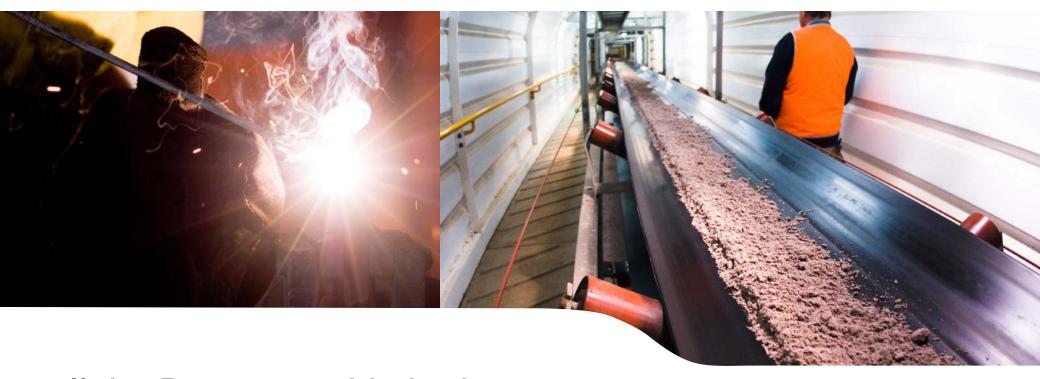


- 2013/14 sales volume increases likely:
 - global demand growth expected to continue (GDP, wealth, urbanisation)
 - 3rd and 4th SR kiln restarts
 - enhanced production projects potential RZ contribution
 - new product development (e.g. ASSR)
 - new market penetration
- Further price increases possible:
 - improving global confidence levels
 - supply deficits
- Unit cash costs of production expected to be stable 2013-2014 after an increase in 2012

Investment Proposition



- Earnings growth
 - 2011 \$541 million
 - 2012 consensus ~\$1billion
- Balanced geographic and main product revenue mix
- 2013/2014
 - sales volume growth
 - deficit markets forecast
 - further earnings growth?
- Increased distributions
 - minimum 40% of free cash flow
 - most attractive dividend yield in resources? (Bell Potter, February 2012)
- Exploration and product and technical development upside
- Prudent investment considered, including outside mineral sands



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